Vishni Destination Management

Re-defining Destination Management.

BOMBAY

the hedonists' Utopia!

"'I love it,' I answered, and it was true. To my eyes, the city was beautiful. It was wild & exciting."

- Shantaram by Gregory David Roberts.

Holidays in Bombay

Full disclosure: we grew up in Bombay (real Bombayites rarely call her 'Mumbai') so we've got a soft spot for the city (another tip: the clichéd phrase 'Maximum City' will probably elicit a weary or bored look from a local).

She's a dynamic, whirling dervish of a city that isn't afraid to flaunt her charms or her wealth and, as the home to both the Bombay Stock Exchange and Bollywood, only the finest will do for her because she's worth it!

Most tourists rarely consider Bombay as a holiday destination (they usually just transit through the city or, at most, spend a couple of days to acclimatise) but as India's wealthiest and most liberal city, there's more than enough to keep visitors stimulated.

For the party animals there's a different club for each day of the week. If you get bored of them you could always just create your own pop-up club/rave. Seriously. Ask for more details.

For those who enjoy fine dining, Bombay has some of India's best restaurants. If you fancy rolling up your sleeves and getting your hands finger-lickin' sticky then you'll be spoilt for choice: every eatery, from street sandwich-makers to working men's cafes and canteens, takes pride in its creations and Bombay is probably the best place in the world to try dishes unique to Bombay, such as pav bhaji and vada pav.

From mid-November to late February Bombay enjoys almost perfect weather: warm, dry, sunny days and breezy, balmy evenings…perfect for exploring the city while basking in the warm glow of her lights.

There's more to Bombay than just money and glamour. There's a thriving multi-lingual theatre scene and art galleries are spread out all over the city (we can construct a personalised art & antiques tour for collectors and connosieurs). Want more culture? Hop on the ferry to Elephanta Island to view the Elephanta Caves and their millennia-old rock carvings.

The city is home to some of the world's most iconic and prestigious hotels and most come with highly regarded spas (Bombay women take their "spa-cations" seriously!). Treat yourself to a makeover, unwind, recharge your batteries and hit the town again! It takes a lot of energy to experience this energising city.

There's far more to Bombay than can be covered in our mini-brochure but we hope you find it useful. Of course, we're happy to answer questions about Bombay and make suggestions.

Best time to visit:
Mid-November
to late February

Recommended Stay:
A minimum of four days although
it will probably be a little rushed.

Ideal For:
People of all ages that like to dance late in to the night, any night of the week; people who feel energised and invigorated by the frenetic pace of a city; aesthetes and gourmets who enjoy the finer things in life: Bombay has some of the best shopping and dining in the world. Foodies; culture-buffs who enjoy an eclectic cultural fix.

About Us

Vishni Destination Management, a subsidiary of **Druveeniya Events Ltd**, was formed with the intention of providing an unparalleled service to travel agents and tour operators all over the world interested in selling adventure holidays to India.

You're asking yourself, "why should my agency use the services of Vishni Destination Management for adventure holidays in India?"

Here's Why:

- We and our partners in India have over fifty years' worth of experience (collectively). I personally have over a decade's worth of experience in Sales and Product Development. And, we're no desk-jockeys: we've experienced adventure sports all over the world. I've personally tandem sky-dived over San Diego, jumped (static line) over the English countryside, experienced white-water rafting in Alaska, hiked all over the Isle of Skye and come within a few feet of a tiger in Ranthambore. And, we're going to keep chasing the adrenaline rush. Want to ride shotgun?
- Our advice to you will be based on realistic experiences and knowledge. We won't offer you a service or itinerary that is theoretically possible but logistically unrealistic.
- We carry out regular checks on providers as well as the infrastructure (such as train routes, roads and the durability of ferries) in India. Our insurance policy makes such checks mandatory. And, we NEVER do business with vendors in India who lack insurance cover for their business. In addition, our partner in India, Untold India, carries out its own checks and keeps us appraised of developments. Ultimately, guests' safety is of paramount importance and that's why, in addition to monitoring health and safety practices at hotels and infrastructure reliability, we keep a close eye on law and order in India. The last thing we want is for guests to be put in harm's way and that's one of the reasons why we don't offer itineraries for certain parts of Kashmir (even if our competitors do).
- We have a passion for India. That's one of the main motivations behind this venture. We've lived there, we speak the languages (I personally speak Hindi and Sindhi) and we appreciate the nuances and complexities. We sincerely hope this passion rubs off on you and, of course, your clients.

We're constantly discovering and re-discovering our country and are always excited about discovering new adventure holidays and excursions.

- Using us as a conduit to conduct business with hotels and operators in India reduces your administrative burden considerably. You form a contract with us, in the jurisdiction of your choice (if you were to enter in to a contractual relationship with a hotel and/or operator in India your contract would be drawn up according to Indian Contract Law and, in the event of a dispute, you would have to rely on the Indian courts unless your counter-party agrees to a contract drawn up in your jurisdiction and to mediation and, worst-case scenario, litigation in your jurisdiction) and we provide you with, for example, itineraries and advice. And, we're available seven days-a-week.
- Best of all, our relationships with reputable and highly experienced law firms in Australia, England, Canada and the United States allow us to draft contracts as per the laws of these countries, for the benefit of agents and operators trading in there.

We appreciate that profit margins are at the forefront of agents' and operators' minds at the best of times and we at VDM want our clients to thrive in any economic climate which is why we offer some of the lowest rates for Indian itineraries (Don't believe us? Ask us for a quote), allowing our clients to not only stay afloat during a downturn but to, hopefully, make a profit.

Vishni Destination Management is a subsidiary of Druveeniya Events
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