



Vishni Destination Management

Re-defining Destination Management.



Adventure **Holidays in India!**



India...the most vibrant, colourful and exciting adventure holiday destination on Earth?

Few places on Earth provide the sort of options and landscapes for adventure travel that India does. Whether it's a gentle trek in the Dhauladhar range, zip-lining in Rajasthan, tracking India's abundant wildlife -"Lions and tigers and bears, oh my"! - on land and water, in jungles, deserts or high up in the mountains, para-sailing off Marine Drive in Bombay, white-water rafting down the Ganges, or channelling your inner Bodhi (or Johnny Utah?) while surfing in Mahabalipuram (or skydiving in Karnataka) India has it... and lots more!

About Us

Vishni Destination Management, a subsidiary of **Druveeniya Events Ltd**, was formed with the intention of providing an unparalleled service to travel agents and tour operators all over the world interested in selling adventure holidays to India.

You're asking yourself, "why should my agency use the services of Vishni Destination Management for adventure holidays in India?"

Here's Why:

- » We and our partners in India have over fifty years' worth of experience (collectively). I personally have over a decade's worth of experience in Sales and Product Development. And, we're no desk-jockeys: we've experienced adventure sports all over the world. I've personally tandem sky-dived over San Diego, jumped (static line) over the English countryside, experienced white-water rafting in Alaska, hiked all over the Isle of Skye and come within a few feet of a tiger in Ranthambore. And, we're going to keep chasing the adrenaline rush. Want to ride shotgun?
- » Our advice to you will be based on realistic experiences and knowledge. We won't offer you a service or itinerary that is theoretically possible but logistically unrealistic.
- » We carry out regular checks on providers as well as the infrastructure (such as train routes, roads and the durability of ferries) in India. Our insurance policy makes such checks mandatory. And, we NEVER do business with vendors in India who lack insurance cover for their business. In addition, our partner in India, Untold India, carries out its own checks and keeps us apprised of developments. Ultimately, guests' safety is of paramount importance and that's why, in addition to monitoring health and safety practices at hotels and infrastructure reliability, we keep a close eye on law and order

in India. The last thing we want is for guests to be put in harm's way and that's one of the reasons why we don't offer itineraries for certain parts of Kashmir (even if our competitors do).

- » We have a passion for India. That's one of the main motivations behind this venture. We've lived there, we speak the languages (I personally speak Hindi and Sindhi) and we appreciate the nuances and complexities. We sincerely hope this passion rubs off on you and, of course, your clients.

We're constantly discovering and re-discovering our country and are always excited about discovering new adventure holidays and excursions.

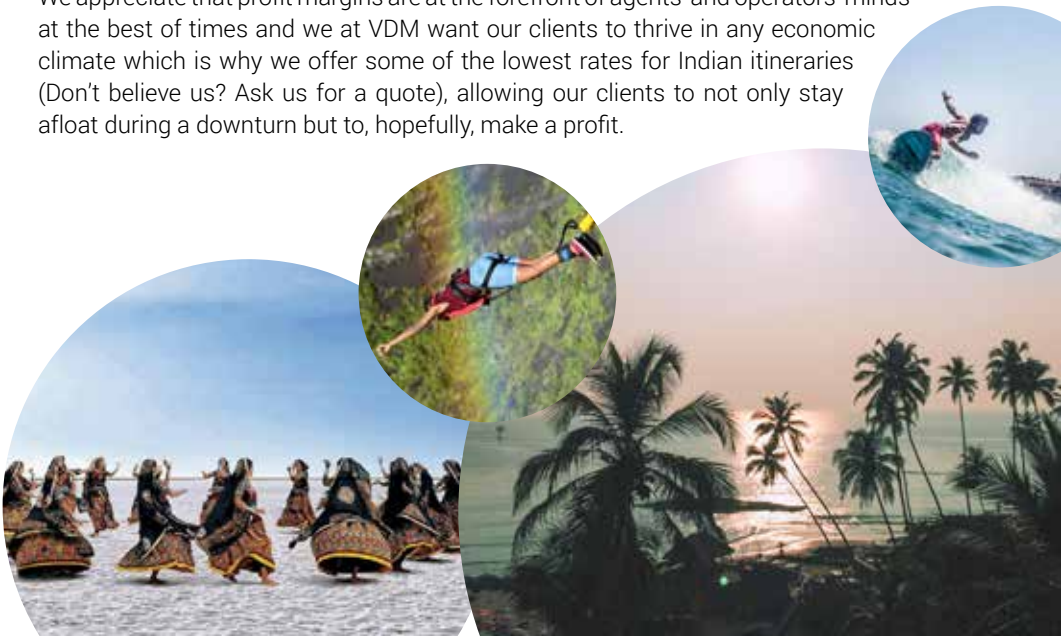
- » Using us as a conduit to conduct business with hotels and operators in India reduces your administrative burden considerably. You form a contract with us, in the jurisdiction

of your choice (if you were to enter in to a contractual relationship with a hotel and/or operator in India your contract would be drawn up according to Indian

Contract Law and, in the event of a dispute, you would have to rely on the Indian courts unless your counter-party agrees to a contract drawn up in your jurisdiction and to mediation and, worst-case scenario, litigation in your jurisdiction) and we provide you with, for example, itineraries and advice. And, we're available seven days-a-week.

- » Best of all, our relationships with reputable and highly experienced law firms in Australia, England, Canada and the United States allow us to draft contracts as per the laws of these countries, for the benefit of agents and operators trading in there.

We appreciate that profit margins are at the forefront of agents' and operators' minds at the best of times and we at VDM want our clients to thrive in any economic climate which is why we offer some of the lowest rates for Indian itineraries (Don't believe us? Ask us for a quote), allowing our clients to not only stay afloat during a downturn but to, hopefully, make a profit.





Do something! Anything!

Vishni Destination Management is a subsidiary of Druveeniya Events
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